



TBM Introduction

TBM Co., Ltd.

Daiki Sato (Regional Director)

T B M

Ambitious mid-term goal “TBM Pledge 2030”



Go Carbon Negative by 2030

We aim for more greenhouse gas emissions reduction than the amount we emit throughout our value chain.



Go Circular

We aim to circulate 1 million tons of LIMEX and plastic in 50 countries.



T B M

Times Bridge Management

We aim to be a top player in the sustainability field
as a company that will continue to take on challenges for hundreds of years
and serve as a bridge between the past, present and future.

Company Overview

Company Name	TBM Co., Ltd.
Established	August 2011
Address	15F Toho Hibiya Building, 1-2-2, Yurakucho, Chiyoda-ku, Tokyo, JAPAN
CEO	Nobuyoshi Yamasaki
# of employees	340 (as of June 2023)
Capital Stock	Approx. \$200 million (Including legal capital surplus)
Business	Develop, manufacture, and deliver ecological materials, and material circulation business

Major Shareholders

- Aderans Company Limited
- ITOCHU Corporation
- Goldman Sachs
- SK Japan Investment Inc.
- SBI Holdings, Inc.
- Sanyo Chemical Industries, Ltd.
- JR East Start Up Co., Ltd.
- SHIMA SEIKI MFG., LTD.
- Shinsei Corporate Investment Limited
- Spotlight 1
- SETTSU WAREHOUSE Co., Ltd.
- Dai Nippon Printing Co., Ltd.
- DCM Holdings Co., Ltd.
- DIP Corporation
- Dentsu Group Inc.
- Toppan Inc.
- Nihon Kolmar Co., Ltd.
- FRANCE BED HOLDINGS CO.,LTD.
- MITSUBISHI PENCIL CO., LTD.
- Musashi Paint Holdings Co., Ltd.
- YAKUODO Co. Ltd.
- Yodobashi Holdings Co.,Ltd.

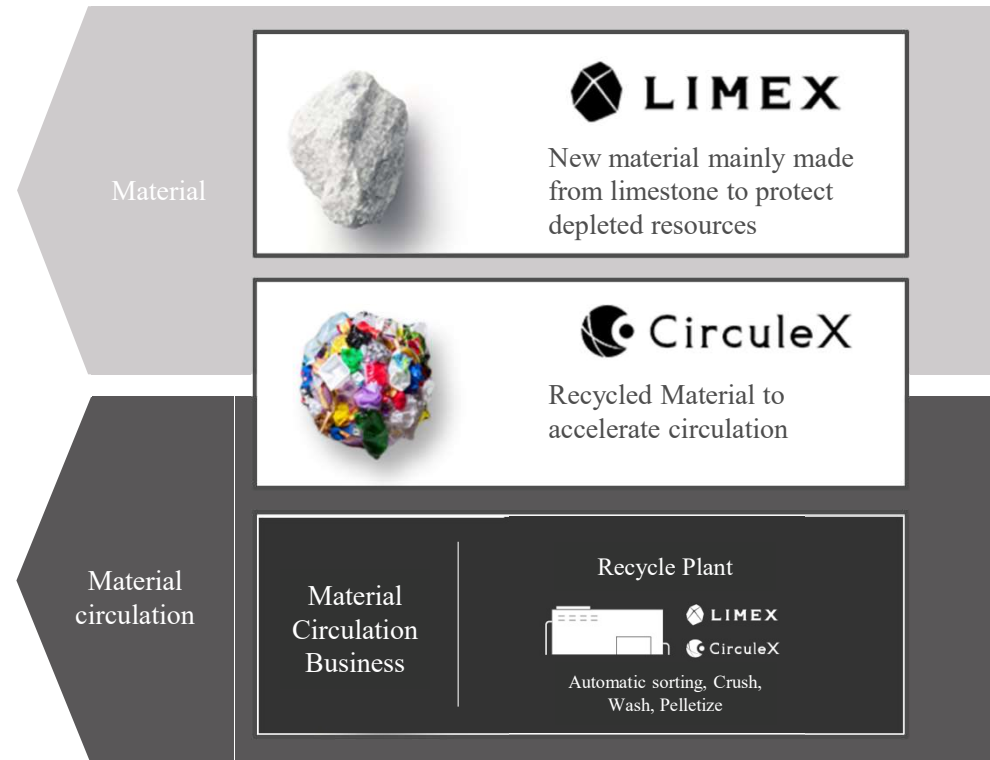
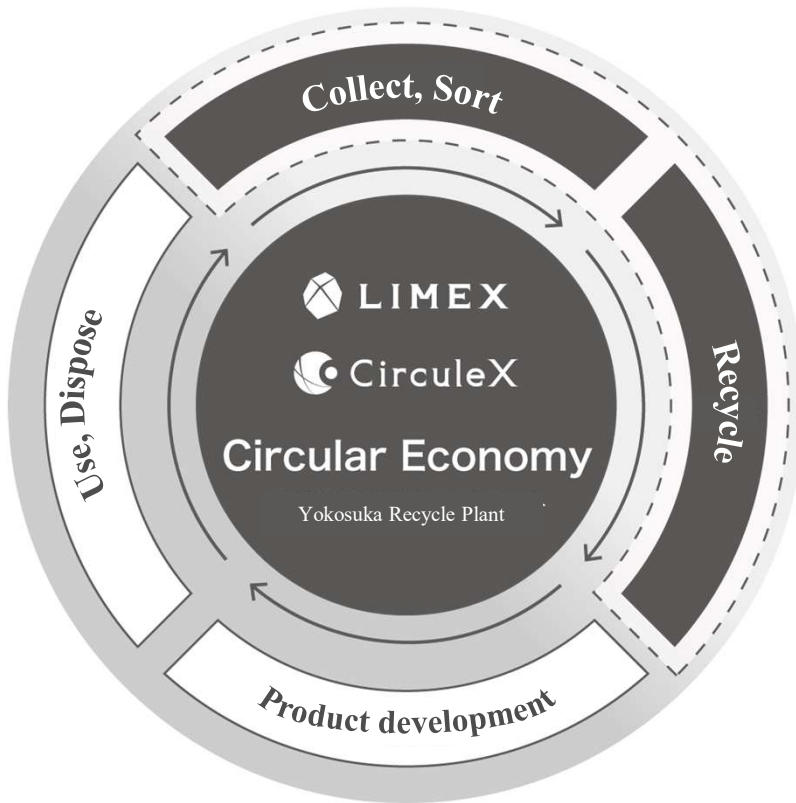
Awards

- Plug and Play 2016 “New materials and package” (US)
- Stevie Awards Asia Pacific 2017 (ASIA REGION)
- COOL JAPAN AWARD 2017 (JAPAN)
- US Japan Innovation Award 2017 ” Innovation Showcase company “ (US)
- Red Dot Design Award 2018 (GERMANY)
- EY Entrepreneur Of The Year 2019 Japan (JAPAN)
- Good Design Award 2020 “Bio LIMEX Bag” (JAPAN)
- 100 Best Industrial Innovations for International Technology Transfer (CHINA)
- Golden Pin Design Award 金點設計獎 2021 (TAIWAN)

ABOUT US

TBM Business Model

We realize a circular economy through the development of products and services based on environmentally friendly materials and resource-recycling system creations.

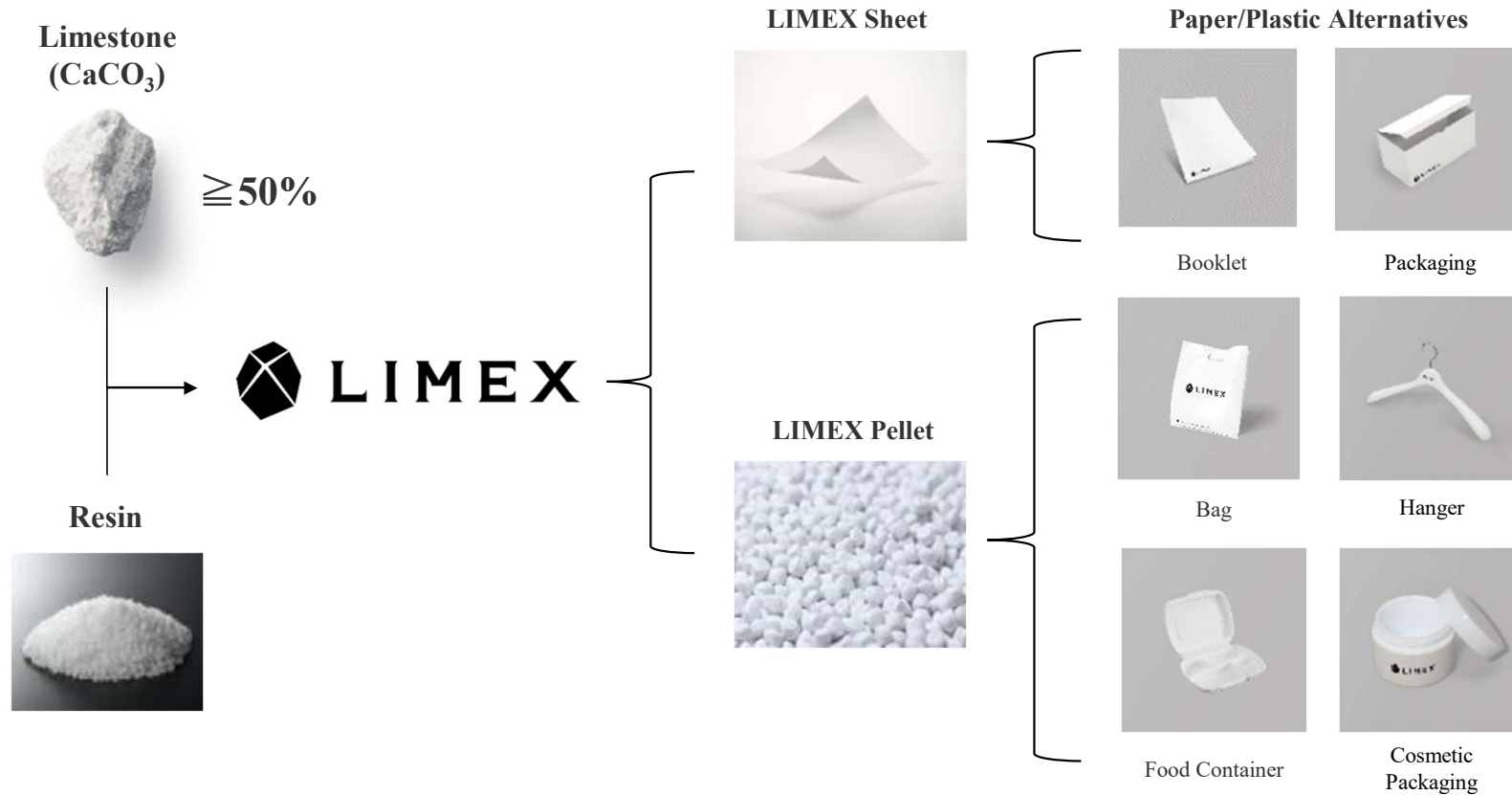




LIMEX

Our core product: LIMEX

LIMEX is an inorganic filler composite material. It can be used as **plastic and paper alternatives**.



Why limestone?

Abundant natural
resource worldwide



Advantages in
CO₂ emissions

Economical and low
volatility

Limestone

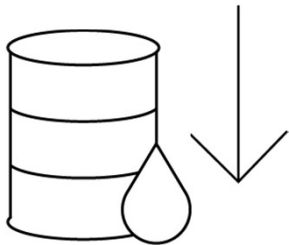
Ecological Advantages



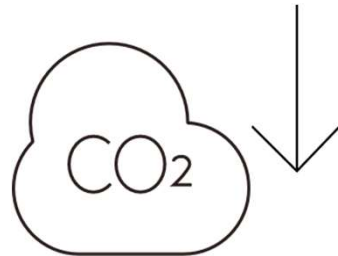
Alternative to plastic



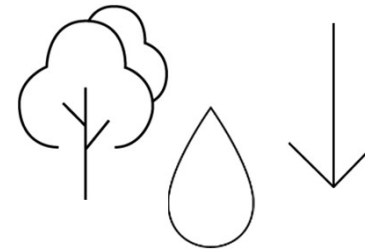
Alternative to paper



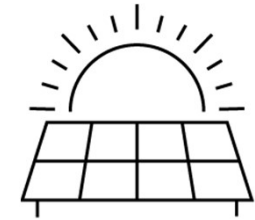
Reduce Plastic



Reduce Greenhouse Gas



**Save
Tree & Water Resources**



**Manufactured using 100%
renewable energy**



Massive range of lineups drives true sustainability

Plastic Reduction

CO₂ Reduction

No machinery change to mold*

Saves Water Resources

Saves Forests (No pulp used)

Water Resistant & Durable



Document Folder



Shopping Bag



Garbage Bag



Hanger



Corporate Report



Catalogue



Map



Menu



Food tray



Cups



Fan



Backlit Signage



Booklets



Name Cards



Envelop & DM



POP



Sealant package



Pen



Cosmetic jar



Construction Materials



Pamphlet



Box Package



Poster



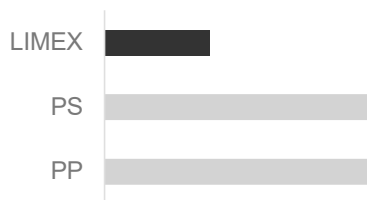
Label



**Reduce plastic consumption
- plastic alternative -**

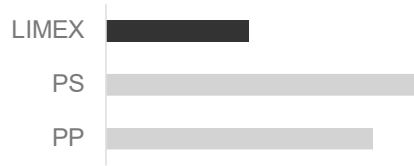


Plastic consumption



* Per kg (PS=100)

GHG emissions* 1
Raw material sourcing ~ incineration
(production of final product is excluded)



*Functional Unit/System Boundary
1 kg pellets
Evaluation of raw material procurement (including pelletizing), material transportation, product transportation, and disposal process
Assumed that disposal process is incineration as general waste
Product manufacturing is omitted since it depends on molding processes



x3.1
plastic production to increase by 2050 vs 2018

*1 Simplified LCA conducted by TBM Co., Ltd. (2020) | Calculation Method Life Cycle Inventory | Inventory Database: LCI Database IDEA version 2.3 (2019/12/27), National Institute of Advanced Industrial Science and Technology, Safety and Scientific Research Department and Society and Research Laboratory for IDEA, SuMPO (Sustainable Management Promotion Organization) | Impact Assessment Method: Climate change IPCC 2013 GWP 100a

From: Plastics Europe Market Research Group (PEMRG) and Conversio Market & Strategy GmbH, Plastics – the Facts 2019, World Economic Forum, Ellen MacArthur Foundation, McKinsey & Company, A New Plastics Economy: Rethinking the Future of Plastics (2016)

Overseas expansion of LIMEX



**LVMH's cosmetic brand KENDO
CC stick packaging**

Over 50% inorganic material



**Big C
Shopping Basket**

Below 50% inorganic material

Overseas expansion of LIMEX



Events and exhibitions

Printing Material

Over 50% inorganic material



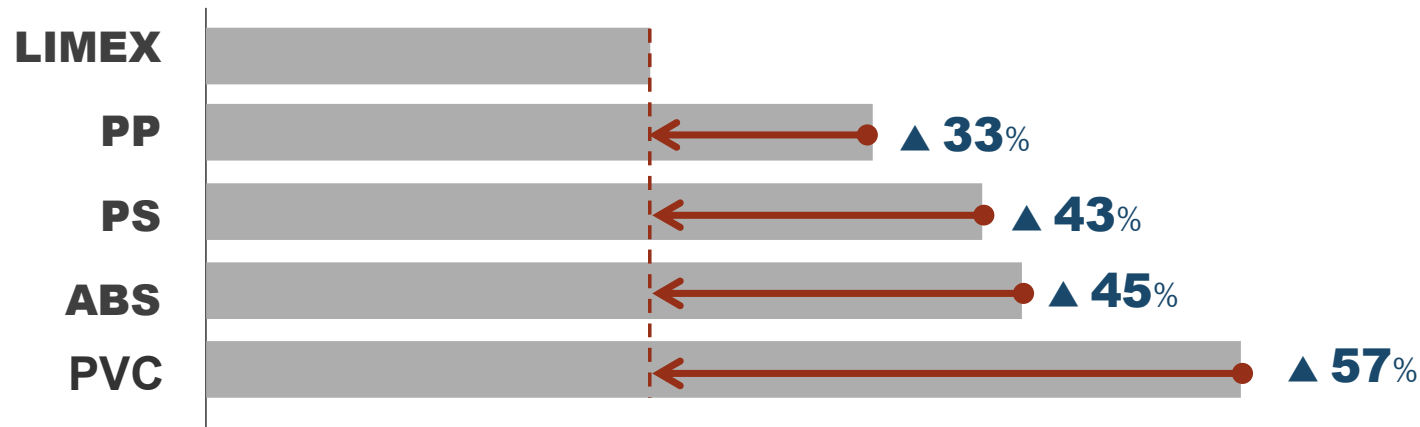
Shopping Bags

Over 50% inorganic material

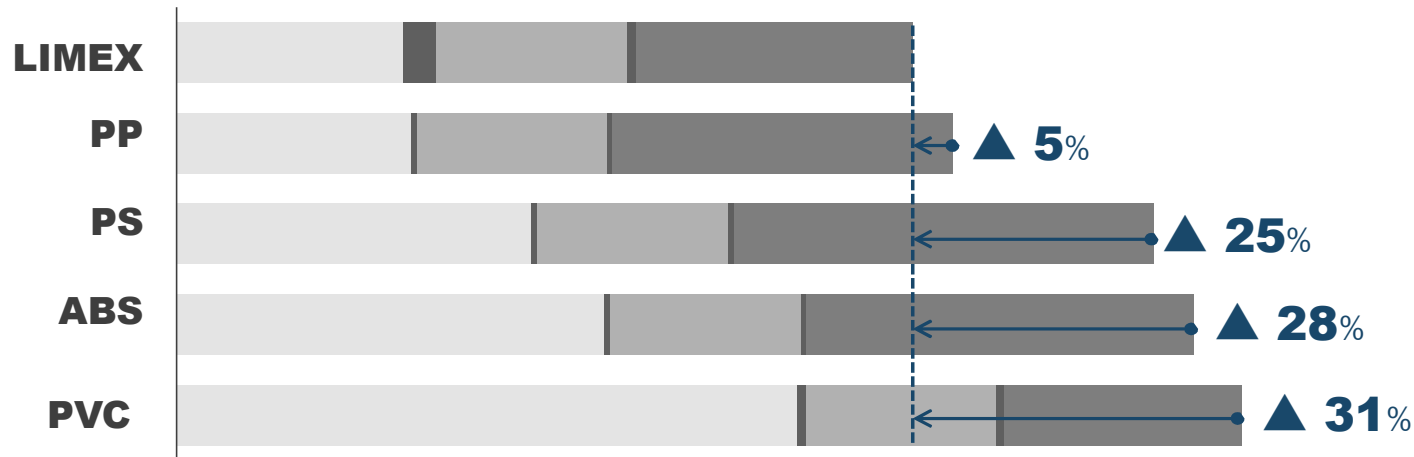


Environmental comparison

Resin usage per 1,000cm³ pellet



CO2 emission [kg-CO2e/1,000cm³ products]



* LIMEX virgin grade pellet made in Vietnam Ash ; 60%

* Calculation scheme
 ■ Source: Simple LCA by TBM Co., Ltd. (2020)
 ■ Calculation method: Life cycle inventory
 ■ Inventory database: LCI database IDEA version 2.2 (2018/01/18) · 2.3 (2019/12/27) Society and LCA Research Group, Safety Science Research Div.
 ■ Impact evaluation method : LIME2 (Life cycle Impact assessment Method based on Endpoint modeling)

■ Material procurement ■ Material transportation ■ Molding ■ Product transportation ■ Incineration

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51%

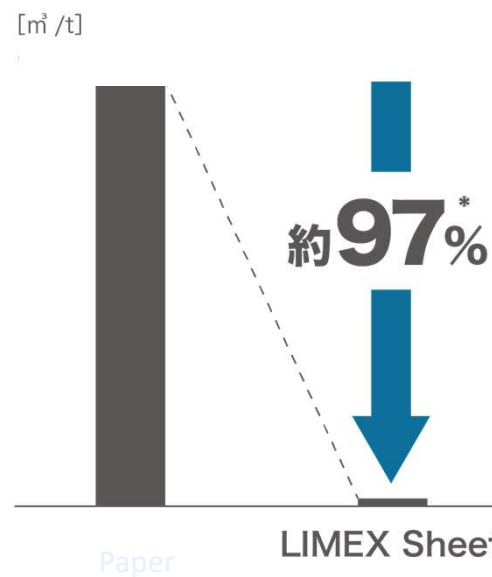
of the world's population
could be at high water risk
by 2050

WWF, 「Water Risk Filter Brief」

T B M



Reduce water consumption
- paper alternative -



- ✓ NO Trees used
- ✓ Reduces water consumption



*LIMEX Sheet is a calculated value for the amount of water used per ton of sheet produced in a factory, compared to paper and paperboard, and is provided for reference only, without guarantee. The actual values may vary depending on the formulation, manufacturing conditions, and data collection status for each product. This information is based on the transition of the freshwater usage per ton of paper and paperboard production unit provided by the Japan Paper Association, as well as the water usage per production equipment during the trial production at the Tagajo Plant in 2021 divided by the production volume during that period.

LIMEX is delivered to over 10,000 companies

As an alternative to paper



SoftBank
(Store POP)



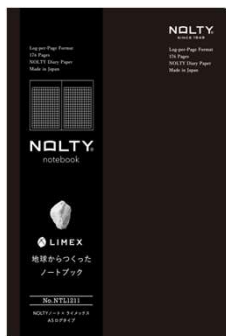
CDP
(report)



Yoshinoya
(Menu book)



Ishokudogen
(Packaging)



Nolty
(Notebook cover)



Shobunsha
(Map)



Watahan
(Stick in tag)



Backlit Signage
(MOS Burger)

Cases - LIMEX

CONFIDENTIAL

Backlit Film

Over 50% inorganic material

Backlit Film made with LIMEX is used in various industries

POLA

KOSÉ

SHISEIDO



Why LIMEX?

- Light diffusion and opacity compared to PET, PVC, PP etc.
- Beautiful color expression
- Cost reduction

ENVIRONMENTAL IMPACT

- Reduce Plastic

LAUNCHED MARKET

- Japan, Korea





Material Circulation

The background of the slide is a photograph of three industrial smokestacks. The stacks are dark and cylindrical, with thick white smoke billowing from their tops. The sky is a mix of dark, overcast clouds and bright, sunlit patches, creating a dramatic, somewhat somber atmosphere. The text is overlaid in a clean, white, sans-serif font.

70% of waste is incinerated, and
only 21 % is mechanically recycled in
Japan

Promoting resource recycling through 3 approaches

01

Trading

Purchase of waste plastics



Maximize the value of resources by matching establishments that do not need waste plastic with those that need recycled materials

02

Manufacturing

Manufacture and sale of recycled materials and products



Expanding the use of recycled materials through development, manufacturing, and sales of recycled materials and recycled products

03

Consulting

Establishment of Resource Recycling Platform



Fostering environmental awareness through establishing a resource recycling scheme for post-consumer materials

Recycle Plant for LIMEX & Plastics

TBM launched a LIMEX & plastic recycling plant in Yokosuka City, Japan, to meet the growing demand of recycling.



Annual processing capacity:
approx. **40,000** tons

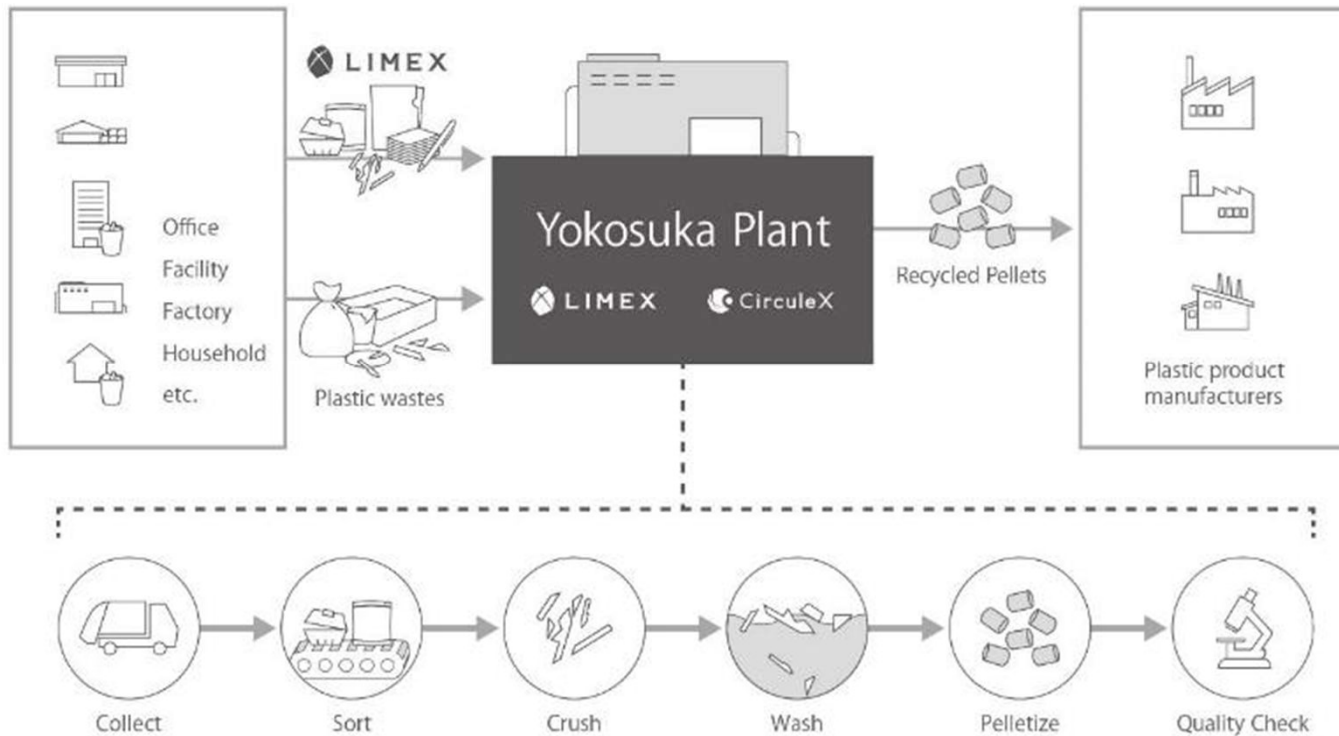
Production capacity:
approx. **24,000** tons of recycled pellets

1. The world's first plant to automatically sort and recycle LIMEX and plastic wastes
2. One of the largest plastic recycling plants in Japan
3. Advanced ability to recycle plastic waste discarded from offices and factories
4. Pioneering the recycling of household plastic



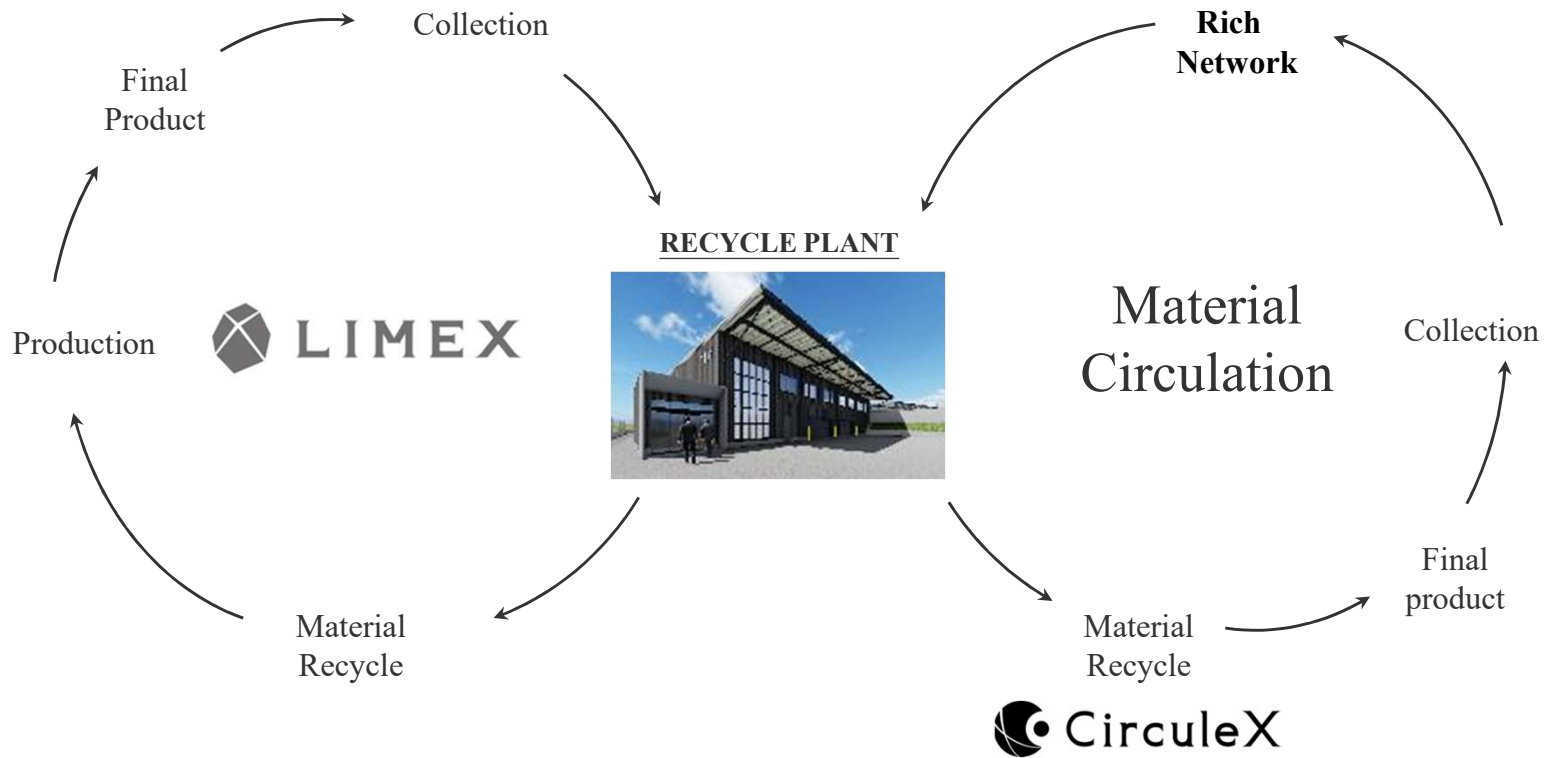
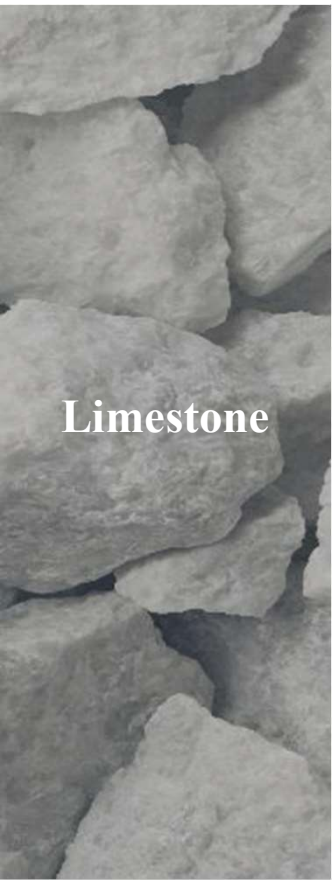
TBM's first LIMEX and plastic recycling plant

One of the largest mechanical recycling plants in Japan, Yokosuka city started operation in November 2022.



Material & Circular

TBM will develop the circulation model of ecological materials using abundant limestone and plastic waste.



Products made with recycled material “CirculeX”

Umbrella

Umbrellas made from CirculeX are delivered nationwide with cross-industry collaboration.



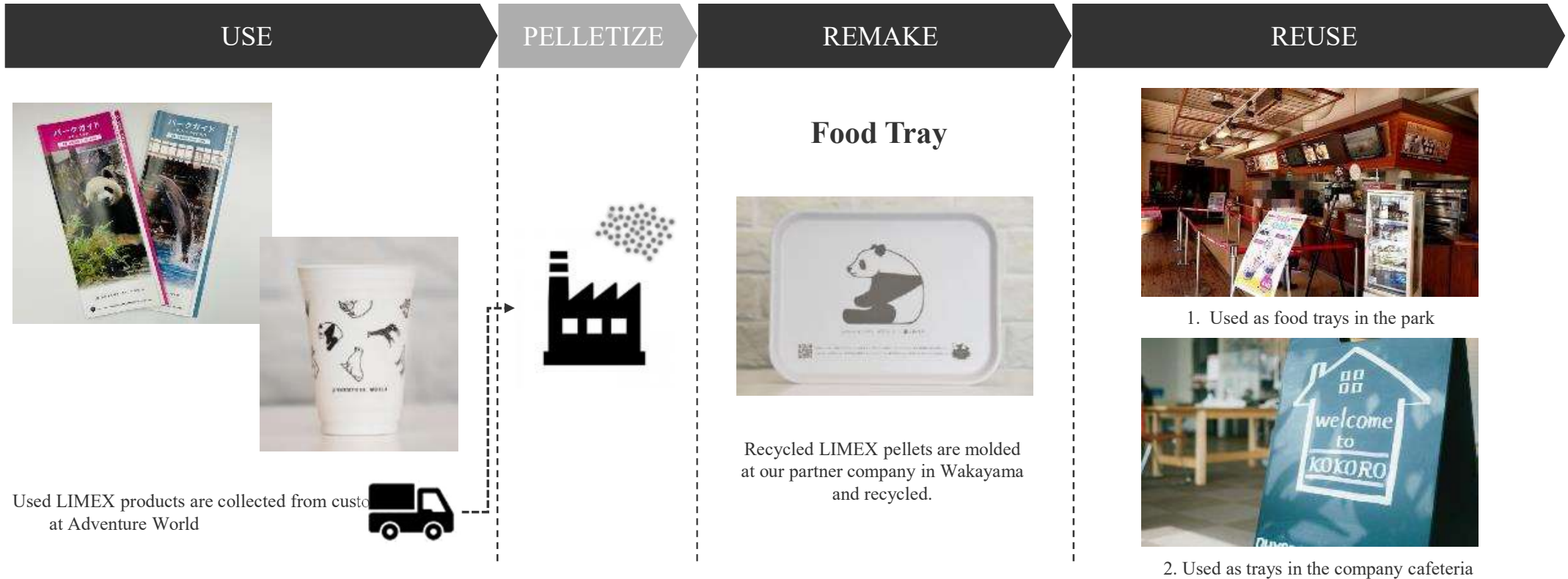
Waste Bag

LAWSON switched waste bags from virgin plastic to CirculeX waste bags made from plastic waste collected from Southeast Asia.



Track Record of LIMEX Closed-loop Upcycling

Used LIMEX products (park guides and cups) were collected and recycled into trays for use in the park's bakery and employee cafeteria



Going Global



Going Global

Our Global Strategy

Intellectual property strategy

- LIMEX is patented in over 40 countries worldwide
- Received “Intellectual Property Achievement Award 2022” from METI

Design for fables

- LIMEX can be manufactured and processed with existing and major plastic compounding and molding equipment, no need for new investments
- Establishment of local subsidiary in Vietnam to provide technical supports towards OEM partners and providing a flexible supply chain

Collaboration with global partners

- SK Group agreed on a \$123 million capital and business alliance to accelerate the global expansion of LIMEX and the development of biodegradable LIMEX

CONFIDENTIAL



Going Global

World-class recognition



Registered in “STePP”
the sustainable technology
dissemination platform by UNIDO



Introduced at COP
as a member of the Japanese government
delegation



Participated at
the G20 Innovation Exhibition



TBM Joins World Economic Forum's
Unicorn Community



Introduced at G7
as a member of STePP

Contact Information

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Contact form**



T B M